

JOIN OUR TEAM

WE'RE HIRING!

All West Communications is a mid-sized telecommunications company providing internet, video, and phone services to northern Utah and southwestern WY. We believe that every connection counts and that people should have access to quality services and communication, no matter where they live. We use our expertise to create opportunities for, and support our communities. We collaborate, we solve problems, and we delight our customers.

Why Work at All West? We're a company with big ideas, big goals and a big heart. You would be helping connect people to each other and the world. And as a mid-size company, one person can have a lot of influence. You can make your job yours.

We are currently hiring a full-time Director of Strategic Partnerships. This position requires an experienced, solution-focused professional to research grant opportunities, work with local, state, and federal governments, build relationships with stakeholders, and identify opportunities for growth.

- Researching, evaluating, and executing opportunities with new and existing strategic partners.
- Conduct due diligence with new partners and technologies.
- Work with various governmental agencies.
- Prepare and present recommendations to executive leadership.
- Coordinate with internal groups and external stakeholders on complex projects.
- Develop business plans for partnerships.
- Other duties as assigned.

Qualifications

- 5+ Years' experience in Project Management
- 3-5 Years' experience in Strategic Planning
- 3+ Years' experience working with government at all levels (local, state and federal)
- Excellent communication skills, both written and spoken
- Strong computer skills, including Microsoft Office (Word, Excel, PowerPoint, Outlook)
- Willingness to travel 40%
- Valid driver's license

All West is a drug free workplace, conducting pre-employment and random drug testing. Benefits include medical, dental, short-term disability, life insurance, AD&D, 401k with company match, PTO, paid holidays, and more!

